



Simple steps to holding a successful Garage Sale

Garage Sales are a great way to clear out your household clutter and make some extra money. Holding a Garage Sale is also a great way to reuse old items instead of throwing them away.

You do not need to apply for a permit to hold a Garage Sale.

Just ensure the sale is inside your property boundary and does not encroach onto the footpath area.

Here are some simple steps to help you get the most out of your Garage Sale:

1. Plan when you are going to hold your sale

Weekends are best but avoid public holidays, school holidays or during special events.

2. Decide what you are going to sell

Identify items around your house that are no longer needed, wanted or used. If you haven't used an item for over a year, this is a worthy item for your garage sale.

3. Advertise your garage sale

Place a classified advertisement in the local newspaper, put flyers in local shops. List on one or more of the national garage sale websites and on social media (ie Facebook).

4. Have a list of all your items

Take an inventory list of all the items which you are planning to sell at the garage sale and note down a sale price per item. This will assist you if a price tag falls off an item.

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5. Pricing your items

Everyone loves a bargain! Don't overprice items – a general rule is $\frac{1}{4}$ of what you paid or less. Using brightly coloured labels will make it easier for your customers to find the price.

6. Presenting items for display

- Make sure all items are clean, dusted and any clothing washed and ironed
- Hang clothing like dresses, suits, skirts, coats and jackets
- Grouping items is recommended and placing items on narrow tables works best
- Display large items and good items for both men and woman so they can easily be seen from the roadside. This will entice people to stop and visit your garage sale.
- Don't place items in boxes on the ground. It is easier for people to look through contents if placed on a table.
- Putting linen items together and wrapping with a pretty ribbon is appealing to buyers.

7. Handling money

Ensure you have got a lot of change at home or visit your local bank to organise this. Set up your cash table near the entrance. Keep large sums of money locked in the house and do not accept personal cheques.

You will also need a calculator, petty cash box, pencil and pen, your inventory list, newspaper to wrap valuables, empty boxes and a tape measure.

You are now ready to hold a Garage Sale. Be cheerful, get people talking and encourage haggling. Most importantly have fun and enjoy the rewards from your hard work.



- Be prepared for early birds. Decide before the sale if you're willing to accept people who arrive before the advertised time of your sale.
- Recruit family and friends to help you. They can even bring their own items to sell.
- Let your neighbours know as a courtesy that you are holding a Garage Sale on a particular day.
- Remember that each customer who visits your sale is your guest, and you have certain legal and financial obligations if they get hurt on your property. Reduce your liability exposure by tidying up your yard and garage and taking precautions to prevent injuries. Place sharp or potentially dangerous objects out of children's reach.

Disclaimer - This information was believed to be correct at the date of its publication. This information is for general information only and should not be relied upon for legal advice.



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